

# Programs and Facilities

**Programs and facilities provide a unique opportunity for brokerages to partner with QBE and bring solutions to their clients and prospects which are not available elsewhere.**

With our flexible program appetite, we can build creative solutions in partnership with our brokers. Our most successful programs are centered around niche segments, with the broker being a specialist in that same area. QBE can consider programs which cater to the needs of an association or a specialized industry sector, including tailored coverages and specialty products, so that there is a clear value proposition to the targeted buyer.

**Programs and facilities can be built to include any of the following coverages:**

- Liability - Up to \$25M in limits
- Property - Up to \$25M in limits
- Professional Liability - Up to \$10M in limits
- Contractors Equipment - Up to \$10M in limits
- D&O - Up to \$10M in limits
- Crime - Up to \$1M in limits
- Cyber - To be discussed



**Groups around which a program or facility can be built include:**

- Industry niches
- Associations
- Affinity Groups
- Office package
- Specialty products

Multiple smaller programs can be combined under one delegated authority or SME business segment.

## How to Secure a Quote

The creation of a program or facility is a unique process and QBE is ready to work you to identify the needs and opportunities you are seeking to satisfy. Information needed to consider any program includes the following:

- **Lloyds coverholder status** - If you are not currently a coverholder, we can help you through the process and facilitate the application.
- **Wording preference** - QBE can consider manuscript wordings or work with you to customize a QBE base wording, as needed.
- **Targeted Premium** - Minimum required is \$500,000 in year one.
- **Loss history** - For existing clients which are in scope for the program, for each coverage/line of business to be included, for a minimum of 5 years.
- **Program submission** - With complete underwriting information.

## Please contact us to learn more

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